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Message Text

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PAGE 01 BANGKO 20649 211541Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
----------011414 220753Z /11
R 211454Z JUL 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 8009

UNCLAS BANGKOK 20649

E.O.11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: HAN CO., LTD.

REF USDOC 11429

1. THAILAND

OFFICE USE: 2. 549 3. 0036700 4. 01

5. HAN CO., LTD.

6. P.O.BOX 1421, 98 SOI AREE, SUKHUMVIT ROAD

7. BANGKOK

8. CONTACT: E.S.Y. HAN

9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: MR. ARD ATTAKRAVEESUNTHORN, DIRECTOR
AND MR. SURIYA AJUDIA, DIRECTOR.

10. PHONE: 3917022 11. TELEX: CARS TH 2689

12. CABLE: HANCO

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13. ESTBL: 1960 14. EMPL: 20 15. SIZE: SMALL

16. REPUTATION: Y-GOOD 17. RPT DATE: 07/78
OFFICE USE: 18. K 19. NA 20. NA 21. NA 22. NA
23A. 37111/235 IMP.AGT.DIST. OF MOTOR VEHICLES
23B. 37140/235 IMP.AGT.DIST. OF MOTOR VEHICLE PARTS
AND ACCESSORIES.

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24. FOREIGN SALES: NA

25. FINANCIAL REFS: KRUNG THAI BANK LTD., 260 YAWARAJ ROAD, BANGKOK; BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK, THAILAND.

26. TRADE REF: NA

27. FOREIGN FIRMS REPRESENTED: FIAT S.P.A. CORP., G. MARCONI, TURIN, ITALY.

28. POST EVALUATION: HAN WAS INCORPORATED IN 1960 BY THE HAN FAMILY, A CHINESE FAMILY OF DUTCH NATIONALITY EMIGRATED FROM INDONESIA. WITH AN AUTHORIZED CAPITAL OF $100,000, LATER INCREASED TO $250,000, FIRM INITIALLY ACTED AS IMPORTER AND DISTRIBUTOR OF CHRYSLER AND PONTIAC CARS AND PARTS. IN 1968 THE HAN FAMILY SOLD THEIR SHARES TO THE KARNASUTA FAMILY AND THE FIRM CEASED TO BE DISTRIBUTOR OF AMERICAN CARS. FIRM NOW OPERATES EXCLUSIVELY AS IMPORTER OF FIAT CAR BODIES FROM I1ALY, COMPONENTS AND PARTS FOR ASSEMBLY AT THE KARNASUTA GENERAL ASSEMBLY PLANT. NINETY PERCENT OF ITS IMPORTS ARE FROM ITALY WITH THE REMAINDER FROM FRANCE AND POLAND. SUBJECT FIRM SHARES A BUILDING OF 6 STORY OF ABOUT 3,000 SQ.METERS WITH THE KARNASUTA GENERAL ASSEMBLY CO., LTD., LOCATED IN
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ONE OF BANGKOK'S BUSINESS DISTRICTS. IT IS CLOSELY ASSOCIATED WITH THE FOLLOWING FIRMS: KARNASUTA CORP. (A MARKETING FIRM FOR FIAT CARS AND PARTS); KARNASUTA GENERAL ASSEMBLY CO., LTD.; DIAMOND COACHES CO., LTD. (AN AIR-CONDITIONED BUS OPERATOR); BANGKOK INVESTMENT CO., LTD. (AUTOMOBILE RENTALS); GENERAL DEVELOPMENT CO., LTD. (AN INVESTMENT FIRM). SUBJECT FIRM EMPLOYS 20 PEOPLE INCLUDING 4 SALESMEN. LOCAL BANKS REPORT THAT HAN COMPANY HAS MAINTAINED WELL-CONDUCTED ACCOUNTS SINCE 1963 AND THE RELATIONSHIP WITH THE BANKS HAS BEEN SA1ISFACTORY; IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: MATTHEW P. WARD. O'DONOHUE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO20649
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780301-1000
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780735/aaaabdia.tel
Line Count: 108
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3cf9146f-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1931271
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: HAN CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/3cf9146f-c288-dd11-92da-001cc4696bcc
Review Markings:
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